

Kai Marshall-Otto  
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Princeton, New Jersey 08540

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Dear Prudential Internship Selection Committee,

My name is Kai Marshall-Otto. I am a first year student at Rutgers School of Law in Newark. I am writing this letter in hopes that I may be granted admission into the prestigious Prudential Financial, Inc. internship for the summer of 2012. I have had a close connection with Prudential my whole life, as my mother raised me while working as a Prudential realtor. I would be honored to continue the family tradition.

Although it is quite early in my legal career, I have learned much in my first semester, including legal research and writing skills that I feel are above average. The attached writing sample represents my most recent memo, unedited since submission, on which I received an A grade. I can navigate Lexis Nexis and Westlaw with relative ease, and I plan on taking further supplemental courses to expand my skills.

My academic credentials are strong, and I believe that they are complemented by my work experience. I have had a job since I was legally able to work at age 14. I started as an assistant librarian, shelving books and helping patrons find desired reading materials. I worked my way through college as a server, and while the work was not always gratifying, the value that was added to my people skills is unquantifiable. I have also undertaken internships in economic research and in the financial services industry. The former allowed me to improve my discipline in performing self-directed research; the latter gave me experience in interacting with wealth management clients. I feel this background has prepared me for a career in corporate law.

As a gay man, I am earnestly seeking a professional future in which my choice of partner is valued as an exercise of freedom, rather than looked down upon as a deviation from the norm. Prudential has a history of inclusiveness that leads me to believe that it is one of the somewhat few corporate legal environments where a homosexual can pursue a career without sacrificing the ability to be out and proud. I would deeply appreciate an opportunity to verify this belief.

I would welcome the opportunity to interview for this internship. Please feel free to contact me by phone at (609) 577-6765, or by email at [kaiwmo@gmail.com](mailto:kaiwmo@gmail.com). Thank you very much for your time and consideration, and I hope to hear from you soon.

Very truly yours,

Kai W. Marshall-Otto